



For Immediate Release

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Amano Recognized for Biggest Breakthrough in Manufacturing

Roseland, NJ – June 2009 – Amano is pleased to announce it has recently received the **2009 CINCY MANNY AWARD** that honors outstanding local manufacturing companies in the Cincinnati area for their innovation in the **'Biggest Breakthrough in Manufacturing'** category. The award is in recognition for implementing the "Amano Thinking People System" (**ATPS**) at its Ohio factory.

Other award categories included *'New Job Creation'*, *'Best Place to Work'*, *'New Product Development/Innovation'*, and *'Top Growth'*. A total of 15 Greater Cincinnati companies of all sizes, ages,

and ownerships that have exhibited success in these areas have received these various awards for 2009.

The implementation of the **ATPS** innovative manufacturing system, based on Toyota Production principals, is intended to improve and simplify work processes thus eliminating; overburden, inconsistencies and waste while reducing costs and improving quality. Additionally, the Ohio factory reconfigured work stations and introduced ergonomics to reduce fatigue and stress for its employees, whose participation is a critical part of ATPS.

About Amano USA Holdings, Inc.:

Amano USA is the subsidiary of Amano Corp. Japan, a yokohama-based organization whose specialties include time information systems and time recording products, and parking systems. Amano USA operations also includes security/access systems as well as floor care and cleaning products.

Amano USA operates more than 25 branch offices, in addition to world class manufacturing in Loveland, OH and Sparta NC, which enable it to serve clients in the United States, Canada, Mexico and Latin and South America.



From left to right: Bertha Cardenas, Curtis Hill, Kash Gokli, Steve Ervin, Peggy Osborne, Jody Menze, Rick Wright. Also present at the banquet (not in the picture) are Armando Lopez, Mike Ritze.

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AWARDS



2009 CINCY
MANNY
AWARDS

Photography by
Mark Bowen

Celebrating Manufacturing Excellence

Manufacturing is alive and well in the Tristate, and the Cincy Manny Awards are here to celebrate that fact. This year, we once again honor outstanding local manufacturing companies for their innovation and best practices.

On the following pages, we profile 15 Greater Cincinnati companies of all sizes,

ages and ownerships that have exhibited success in the areas of adding new jobs, creating great workplaces, designing new products, making a breakthrough and charting growth. (Judging for the Mannys was conducted by an independent panel representing various sectors.)

Winners will be honored at a banquet on June 2 at Xavier University's Cintas

Center. (Seats are still available at \$60 each. Tables of eight may be reserved for \$450. Call (513) 297-6218, or visit www.cincymagazine.com.)

In this, the third annual Manny Awards, we highlight not only the winners listed here, but the region's many other companies that are worth watching.



SPONSORS:



THE 2009 WINNERS

New Job Creation

BAE Systems
CKS Solution Inc.
Rotek Inc.

Best Place To Work

Clippard Instrument Laboratory Inc.
Lafarge North America Inc.
Richards Industries

New Product Development/ Innovation

Comfort Care Foods

Coolant Control Inc.

Sharonville Transmission Plant/
Ford Motor Co.

Biggest Breakthrough

Amano Cincinnati Inc.

Champion Windows
Middletown Tube Works Inc.

Top Growth

Enerfab Inc.
Freeman Schwabe Machinery
It's a Wrap Ideas LLC

Pictured Below:

(Page 88) Dan Engle, Dave Mason, Jorge Costa, Denny Manes, Wendy Robbins, Duane Sulski, Greg DeFisher, Angela Phillips, Gregory Purdon, Cheryl Koopman, James Braun, Richard Ferguson, Jane Browe, Don Jones, Tony Russell.

(Page 89) William Clippard, Millard Long, Matt Versluis, Wendell Bell, Marvin Phillips, Paul Anderson, James Goddard, Tom Thieman, Tammy Graham, Douglas Dawn, Terry Pfister, Kash Gokli, Robert Clippard, Robin Acree.



Amano Cincinnati Inc. Clocking In at Record Time

Founded more than 100 years ago as Cincinnati Time Recorder, Amano Cincinnati Inc. was purchased by the Amano Corp. Japan in 1991.

After Amano acquired the company, it moved its California operations to Cincinnati. In order to accommodate the merger, Amano Cincinnati needed to simultaneously double its space, workforce and output.

“To overcome obstacles in absorbing the time clock line, Amano Cincinnati worked with TechSolve in implementing Toyota Production Systems (TPS) to eliminate overburden, inconsistency and waste,” says vice president of manufacturing Kash Gokli. The firm reconfigured work stations and introduced ergonomics to reduce fatigue and stress for its employees.



Kash Gokli

COMPANY: Amano Cincinnati Inc.
LOCATION: Loveland
PRIVATE OR PUBLIC: Public
FOUNDED: 1896
NUMBER OF LOCAL EMPLOYEES: 90
WEB ADDRESS: www.amano.com
MANUFACTURES: Time, parking and access control clocks

Champion Window Splendor in the Glass

Usually, the words “break” and “through” aren’t ones a window glass company wants to hear, but Champion Window Manufacturing & Supply Co. LLC is thrilled to be a “Biggest Breakthrough” Manny winner.

Champion — which custom manufactures and installs replacement windows, entry doors and patio rooms — has, um, championed a lean supply chain effort, implemented and refined over the past five years. These new manufacturing processes have saved time, labor and money through the purchase of ergonomic equipment, improved safety and operational flexibility.



Don Jones, Dennis Manes

COMPANY: Champion Window Manufacturing & Supply Co. LLC
LOCATION: Sharonville
PRIVATE OR PUBLIC: Private
FOUNDED: 1953
NUMBER OF LOCAL EMPLOYEES: 325
WEB ADDRESS: www.ChampionFactoryDirect.com
MANUFACTURES: Custom manufactured replacement windows

The firm’s continued success is also attributed to their factory direct business model, according to company president Donald Jones.



Middletown Tube Works Inc. Facing Down a Challenge

Middletown Tube Works Inc. — which manufactures welded steel tubes for high-tech applications within industries such as HVAC, appliance, automotive, mining and packaging — had a problem.

Facing a projected 25 percent decline in sales last year due to increased competition and fewer opportunities in the niche markets that the company serves, some decisions had to be made: Retrench, or spend. Cut back, or invest in the future.

Middletown Tube Works formulated a strategy to expand into new markets. The company acted quickly to purchase millions of dollars in new, higher tech equipment, a move that doubled existing production speeds and allowed the firm more ability to customize products for new customers.



Tammy Graham, Marvin Phillips, Paul Anderson, Dan Engle, Angela Phillips, Duane Sulski

COMPANY: Middletown Tube Works Inc.
LOCATION: Middletown
PRIVATE OR PUBLIC: Private
FOUNDED: 1993
NUMBER OF LOCAL EMPLOYEES: 82
WEB ADDRESS: www.middletowntube.com
MANUFACTURES: Welded steel tubes